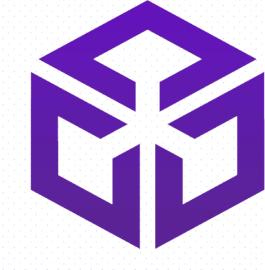
## Solid Performers CRM



A Simple to Use yet Powerful CRM Solution for your

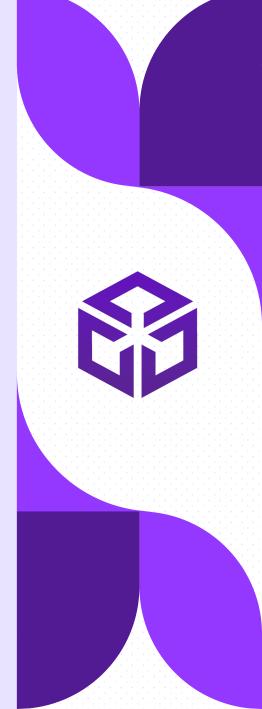
Sales & Closure Management

A Quick Overview

An ISO 27001: 2013 Certified Company

Unlimited Users at ONE PRICE for your Infinite Business Growth







### **Top Highlights**

- A Highly Flexible CRM with the option to handle both pre-sales & post-sales functions.
- Very Easy to Use and Simple to Customize the system as per your business need.
- Easy to Integrate all your Lead Sources within few minutes.
- Advanced Sales Automation System along with Delayed Automation for Automated Lead Nurturing.
- 10+ Advanced Sales Tools under one panel to optimize your closure rate.
- Grow your Business limitless without worrying about the cost for users.

### **About Solid Performers CRM**

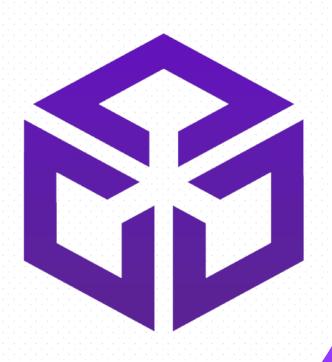
- ❖ Solid Performers CRM (solidperformers.com) is a trademark of Solid Performers Private Limited.
- With an Industry presence of more than 8 Years and with the expertise of more than 15 years, we are one of the leading providers of Customized Sales & Business CRM Solution in the market.
- Our primary focus is to make the CRM very much user friendly and affordable keeping the primary aspect of data safety and security in mind.
- ❖ With a focused team of young mind, we strive to provide the best SAAS Product which matches your Business requirement in all aspect.
- Our Product is developed completely in India with World Class Standard.

**Our Vision** is to Serve every Business who is focused on their growth and willing to organize their Business Data by envisioning their future in mind.

**Our Mission** is to serve a minimum of 1 Million Clients by the end of 2025 with the help of our CRM Tool

#### **Our Values**

- Our Clients business need & requirement will evolve day by day and our only goal in this business is to serve the need of our clients irrespective of the complexity of the requirement.
- We are not only a software provider but also a solution provider. We will understand your Business and work with you in finding the best solution for your Business Growth.
- People are the most important assets of the Organization and we are here to take care of them.
- We value the privacy of your data, and you are in the best hands for taking care of it.





### **Top 5 Pre-Sales Modules**

1

### Contacts

Easily manage
unlimited number of
contacts and allocate
it to your tele-calling
team for quality lead
generation. Link
them with clients as
well.

2

#### Leads

Collect all leads from various sources under one platform using simple integration & autoallocate it to sales team for faster response time.

3

### Deals

Convert all highly qualified leads in to deals or opportunities and build a healthy pipeline to forecast your sales & business growth.

4

### Campaigns

Run various
campaigns using
various contact list
and monitor the
success rate of the
campaign for easy
and quick marketing
plan.

5

### Proposals

Create International standard proposal and share it with your contact, lead, deal or client at any point in time. Share as a PDF or send directly from email.

### **Top Features**

**Advanced Sales Automation** 

**Unlimited Web Lead Forms** 

**Unlimited Chatbots** 

Automated Follow-up

**Lead Scoring** 

Reminders & Alerts

Multiple Integrations

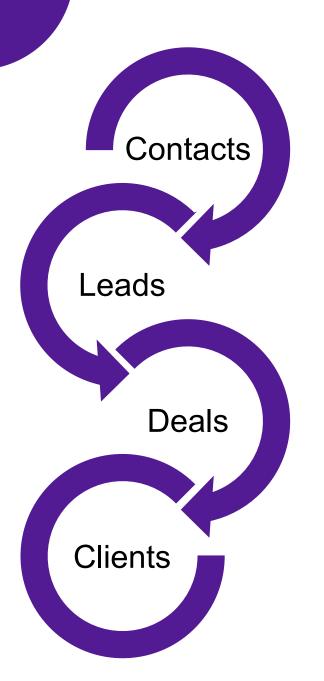
Module & Form Fields Builder

Custom Reports & Dashboards

**User Based Role Access** 

Lead API & Multiple other API's

Checklist, Calendar, Tasks & More...



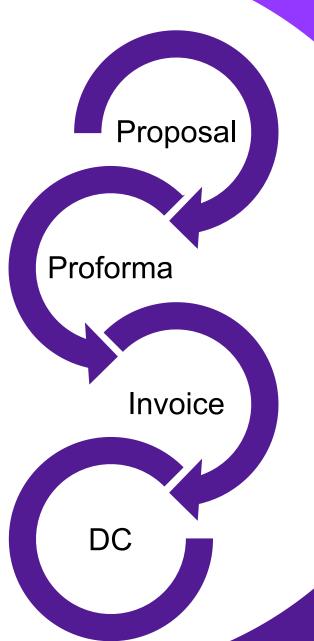
End-to-End
Customer Life Cycle
Under One Panel

All under

Different Modules for

Easy & Quick

Segregation of Data



### Sales Automation (e.g. New Lead Received)



Jan 2, 11 am

#### **First Quick Automation**

- Welcome Email Sent
- Welcome WhatsApp Sent
- Welcome SMS Sent



Jan 3, 12 pm

#### 2<sup>nd</sup> Delayed Automation

- Important Advantage Mail
- Top Customer Feedback SMS



It goes on...

You can add infinite number of automation with various conditions and on a sequential or non-sequential manner

#### 1<sup>st</sup> Delayed Automation

- Company Intro mail sent
- Product Intro Video Link sent in WhatsApp

Jan 2, 11.30 am

#### **3rd Delayed Automation**

- Top Features Email
- Book an Appointment WhatsApp
- Special offer SMS

Jan 5, 1 pm





### **Pricing Plans**

Plan	Monthly Price - Billed Annually	Yearly Price - Billed Annually	Monthly Price - Billed Monthly	Monthly Price - Calculated Annually	Savings on Yearly Plan
Square Unlimited	4,999	59,988	6,499	77,988	130%
Pentagon Unlimited	7,499	89,988	8,999	1,07,988	120%
Hexagon Unlimited	9,999	1,19,988	11,499	1,37,988	115%

\*prices are subjected to change. The above-mentioned pricing is for 1 lakh Records. For details about the plan & inclusions, latest updated pricing visit <a href="solid performers.com">solid performers.com</a>

# Summary

At Solid Performers CRM, we believe in giving 110%. By using our next-generation advanced Sales CRM, we help organisations virtually manage their sales and business in a much better way. We thrive because of our market knowledge and great team behind our product. Get Started with the Best Sales CRM Software in Market today at a highly competitive pricing.

# Thank you

+91 888 444 6984 info@solidperformers.com www.solidperformers.com

